



Press Release
16. May, 2008

Entire temperature control and cooling technology range for the Chinese market

SINGLE goes strong in China with local sales infrastructure

SINGLE Temperiertechnik GmbH of Hochdorf/Germany has consolidated its presence in the Chinese market. With the help of native-speakers among its staff, the manufacturer of high-performance temperature control units has stepped up its activities in the Asian no. 1 growth market. Four sales outlets in Tianjin, Suzhou, Dongguan and Hong Kong provide the complete temperature control units and heat transfer units while also ensuring personal customer support and service by local agents.

With this latest move to step up activities in the largest Asian market, SINGLE Temperiertechnik GmbH has reacted to the increasing trend for corporate internationalisation. „With a geographically well-balanced sales infrastructure, we can provide the best possible support and service for our Chinese customers and significantly step up our penetration of the Chinese market,“ Michael Gruber, Head of Export with SINGLE Temperiertechnik GmbH explains.

The service package includes the entire SINGLE product range: SINGLE temperature control technology for all requirements as well as standardised temperature control devices from the easitemp product range. Local target markets include plastics processing, plastics processing machinery manufacturing, die casting technology, the chemical, pharmaceutical and food industry as well as customers from the testing and semi-conductor engineering segment.

For SINGLE, the implementation of a local sales infrastructure in China is a logical step towards consolidating the specialist's global sales and service network. SINGLE is currently operating more than thirty offices all over the world and provides personal support, fast spare part supply and technical support by local agents.



 SINGLE representation



Competent contact partners in the Chinese market for all temperature control technology-related questions: Simon Liang, Allen Li, Michael Gruber, Head of Export with SINGLE Temperiertechnik, Hudson Fu, Frank Yu (from left to right)

Photo: SINGLE Temperiertechnik GmbH, Hochdorf/Germany

SINGLE in Profile

SINGLE has been developing, producing and selling high-performance temperature control systems for more than 40 years. The company's product portfolio consists of water and oil-operated, high-quality temperature control units, heat transfer units, water-to-water chillers, as well as customized solutions. In addition to plastics processors and manufacturers of plastics processing machines, SINGLE caters to customers in the chemical and pharmaceutical industry as well as to the metal plating and food production segment. SINGLE uses only high-quality components and materials. Long-standing customers testify to the ease-of-use and the reliable operation of SINGLE units even under a high workload.

The company works with an international network of sales and service points. Services and after-sales support on all temperature-control related problems, commissioning, on- and off-site training complete SINGLE's portfolio. SINGLE has technology and manufacturer certifications that meet the European Pressure Equipment Directive (PED) and complies with standards such as UL and regional directives to CSA and GOST.

The company, which employs about 120 people, has been a member of Looser Holding AG of Arbon/Switzerland since 2006.

Contact Company

SINGLE Temperiertechnik GmbH
Michael Gruber, Head of Export
Ostring 17-19
73269 Hochdorf
Germany
Phone: +49 7153 3009-0
Fax: +49 7153 3009-50
Email: info@single-temp.de
www.single-temp.de

Contact Editor

Lüling Marketing Communication
Stephanie Gellersen
Luitpoldstr. 5
91207 Lauf an der Pegnitz
Germany
Phone: +49 9123 9609-14
Fax: +49 9123 9609-29
Email: gellersen@lueling-marketing.com
www.lueling-marketing.com

SINGLE-offices China

Frank Yu
Room 2306 Henghua Edifice
Block II
Dagu nan Road
Hexi District
Tianjin City
China
Tel.: +86-22-58317194

Pearly Machineries Ltd.
Hudson Fu
Room 932, 9/FI.
Metro Centre, Phase 2
21 Lam Hing Street, Kowloon Bay
Hong Kong
Tel. : +852 2795 1323
Fax : +852 2795 3589
Email: pearly@ctimail.com
Internet: www.pearly.cn

Allen Li
No.688 Xiangcheng Road
Xiangcheng District
Suzhou City
Jiangshu Province
China
Tel.: +86-512-87678358

Simon Liang
Qiaoli, Changping Town
Dongguan City
Guangdong Province
China
Tel.: +86-769-83999565